



## Redefining the Future of Real Estate

12-15 December, 2023 Mövenpick Grand Al Bustan Dubai UAE



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# Get Ready to Rock the World of Real Estate!

Introducing the inaugural edition of World Realty Congress, a premier 4-day event that celebrates and promotes excellence within the real estate industry's entire ecosystem under one-roof - in style!



As the world of real estate evolves, the event stands as a powerful platform, uniting developers, brokers, and management professionals via 4 co-located events:





Big Industry Celebration



A premier event for Community, Facilities and Property Management and PropTech industries.



A dedicated event for Real Estate Developers & Brokers



A closed-door congregation of Community Management Leaders from around the World

## Roundtable

A closed-room think-tank discussion featuring industry experts



## Why World Realty Congress?

At the World Realty Congress, we come together to shape real estate's future, inspired by the collective passion and shared vision of our attendees.

The year 2023 has witnessed many highs in UAE's real estate market. And World Realty Congress puts you in the epicenter of this flourishing industry. We believe in the power of collaboration. World Realty Congress creates that platform for professionals to unite, share, and shape the industry's destiny.

## World Realty Congress is your essential platform for business growth



#### **Innovate**

Ignite the spark of innovation with exchange of ideas with experts



#### Inspire

Inspiring change and set industry standards



#### Collaborate

Empower collaboration between real estate sectors



#### Celebrate

Awards night celebrating excellence among industry peers

## What is happening at the World Realty Congress?

600 +

**50**+

2+

Attendees

Speakers

Industry Awards

30+

**15+** 

Sessions

**Nationalities** 

#### **International Participation**























World Realty Congress will witness a global gathering of delegates from multiple countries. Participation from the USA, Spain, Panama, Brazil, Australia, Japan, Italy, UAE, Colombia, KSA, and South Africa.



Scan QR code to see what the event will be all about...

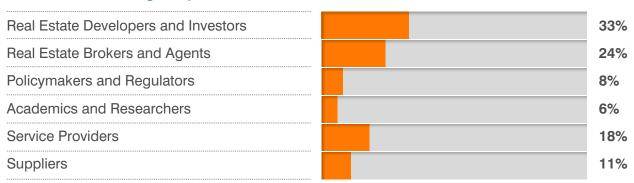


By creating a synergy between the sectors, we're here to shake up the real estate game and redefine the future, one mind-blowing event at a time!

### Who is coming to the World Realty Congress?

#### Meet Key Decision Makers

#### Profile wise delegate profile



#### Sector wise delegate profile

Government Bodies	15%
Developers	20%
Real Estate Brokers/Agents	12%
Property Management	13%
Community Management	15%
Facilities Management	11%
PropTech	4%
Suppliers	10%

#### Companies that attend





















































































#### December 12-15

IRECMS is the biggest real estate management event in the UAE. In it's third year, the event has garnered the support of government bodies, international associations, and industry professionals. The event last year witnessed a massive global footprint across Madrid, Riyadh, Bahrain, Mumbai, Milan, Bogota, and more. It is an event comprising Masterclasses; Summit, & Gala Awards.



#### At a glance:

4	40+	300+	21+
days of masterclasses, conference and gala awards evening	International and local speakers	Delegates and decision makers	Power packed conference sessions
20+	45+	2	1
Exciting award categories	Prestigious winners	Special Industry Recognitions	International Delegation Community Site Visit

#### Who must attend?

Professionals in Community | Facilities, Property | Asset Management and Service Providers

#### Co-Located Event 2



#### **December 14**

In its first edition, REM Times Realty Confex & Awards is a one-day event for real estate developers & brokers. The day will include an eclectic mix of technical talks, conversations and experiences, featuring some of the most talented and influential figures in the industry. Along with a recognition for the movers & shakers of the market..



#### At a glance:

220+	10+	20+	5+
Attendees	Countries representation	Speakers	Power packed conference sessions
2+	4	1	1
Networking sessions	Co-located events	Industry Recognition	Amazing After Party

#### Who must attend?

Real Estate Developers | Real Estate Brokers

#### Co-Located Event 3



#### December 13

The CAM G10 Summit is an annual congregation of leaders from the Community Association Management (CAM) industry from 10 countries. Held for the second time in Dubai, this event is a great platform for professionals to exchange thoughts and best practices to propel the profession forward globally.



#### At a glance:

#### **Exclusive Invitation**

The CAM G10 Summit is an exclusive, invitation-only gathering

#### Global **Participation**

Professionals from 10 countries will be invited to join this discussion

#### **Focussed Impact**

A laser-focused discussion that aims on creating tangible impacts and actionable takeaways that will elevate the industry





















#### **Co-Located Event 4:**

#### **RE-Think- A REM Times Roundtable Discussion**

(December 14)

An annual industry-based discussion organised by the publication REM Times. In its second edition, the closed-room discussion, will bring together stakeholders to talk about the industry. This will then result in a detailed Industry White Paper, which will be circulated globally.

#### Remtimes Roundtable



#### At a glance:

**10**+

Industry Thought Leaders 1

Industry White Paper Report



Attendance by Special Invite Only



Supported & Moderated by Heriot-Watt University

## Sponsorship Packages



Sponsorship Name	No. of Slots	Amounts (in AED)			
Conference- Primary Packages					
Presenting Sponsor	1	150,000			
Associate Sponsor	2	125,000			
Powered By Sponsor	3	100,000			
Platinum Sponsor	Multiple	60,000			
Gold Sponsor	Multiple	50,000			
Silver Sponsor	Multiple	35,000			
Conferenc	ce- Secondary Package	s			
Parallel Session- Presenting Sponsor	1	50,000			
Parallel Session- Associate Sponsor	1	40,000			
Lunch Sponsor	1	20,000			
Maste	rclasses - Packages				
Presenting Sponsor	1	50,000			
Associate Sponsor	1	40,000			
Awards- Packages					
Presenting Sponsor	1	75,000			
Associate Sponsor	1	50,000			

<sup>\*</sup>Please note that the sponsorship slots will be offered based on availability and organisers' discretion

<sup>\*</sup>The organisers reserve the right to introduce new sponsorship slots based on market needs (while ensuring integrity of all existing contracts)

### **Primary Packages**



						IKEUMS
Category & Benefits	Presenting Sponsor AED 150,000 Single Slot	Associate Sponsor AED 125,000 2 Slots	Powered By Sponsor AED 100,000 3 Slots	Platinum Sponsor AED 60,000 Multiple Slots	Gold Sponsor AED 50,000 Multiple Slots	Silver Sponsor AED 35,000 Multiple Slots
		P	RE EVENT			
Hyperlinked Logo on Website	Υ	Y	Υ	Y	Y	Y
Social Media Promotion	6	5	4	3	2	1
Logo inclusion in email marketing	Y	Y	Υ	Y	Y	Y
Special Emailer Announcing Sponsorship	Y	Υ	-	-	-	-
		DUF	RING EVENT			
Name Coinage	XXX Presents IRECMS Dubai Conference 2023	IRECMS Dubai Conference in Association with XXX	-	-	-	-
Mention in the Welcome Remark	Υ	Y	Υ	-	-	-
Logo - Lanyards	Y	Y	-	-	-	-
Logo - Name Badge	Y	Y	Y	Y	Y	-
Logo - Speaker Podium	Y	Y	Υ	Y	Y	-
Exhibition Booth	Υ	Y	Υ	Y	Y	-
Logo - Stage Backdrop	Y	Y	Υ	Y	Y	Υ
Logo - Registration Desk Backdrop	Y	Y	Y	Y	Y	Y
Brought To You By Mentions	Morning Session	Mid-Morning Session	Coffee Breaks	Afternoon Session	Evening Session	-
Ad in Conference Magazine	Back Cover	Double-Page (Priority 1)	Double-Page (Priority 2)	Single-Page (Priority 1)	Single-Page (Priority 2)	Half Page
Profile in Conference Magazine	Y	Y	Y	Y	Y	Y
IRECMS Masterclasses Registrations	6	5	4	3	2	1
Complimentary Conference Passes	10	8	7	6	4	2

<sup>\*</sup>Post-Event we offer continued marketing through logo inclusion in emailers as well as social media mentions until a specific period in the following year



### **Secondary Packages**



Category	Pricing	Benefits
		Conference- Secondary Packages
Parallel Session- Presenting Sponsor (1 slot)	AED 50,000	<ul> <li>Hyperlinked logo on event website</li> <li>Name Coinage (XXX Presents &lt; Parallel Track Name&gt;</li> <li>Logo on stage backdrop (of the parallel track area)</li> <li>2 roll-up banners</li> <li>4 complimentary passes</li> <li>2 social media posts</li> <li>Logo inclusion in email marketing</li> </ul>
Parallel Session- Associate Sponsor (1 slot)	AED 35,000	<ul> <li>Hyperlinked logo on event website</li> <li>Name Coinage ( <parallel association="" is="" name="" track="" with="" xxx=""></parallel></li> <li>Logo on stage backdrop (of the parallel track area)</li> <li>2 complimentary passes</li> <li>1 social media posts</li> <li>Logo inclusion in email marketing</li> </ul>
Lunch Sponsor (1 Slot)	AED 20,000	<ul> <li>Hyperlinked logo on event website</li> <li>Logo display on screen before and after lunch</li> <li>1 complimentary conference pass</li> <li>1 social media post</li> <li>Logo inclusion in email marketing</li> </ul>

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### **Other Packages**



Category	Pricing	Benefits
		Masterclasses - Packages
Presenting Sponsor (1 slot)	AED 50,000	<ul> <li>Hyperlinked logo on event website</li> <li>Logo display on screen and marketing collaterals at the workshop</li> <li>6 priority reservations at masterclasses</li> <li>2 social media posts</li> <li>Logo inclusion in email marketing</li> <li>Logo inclusion on digital certificate</li> <li>Photo opportunity with masterclass educators</li> </ul>
Associate Sponsor (1 slot)	AED 40,000	<ul> <li>Hyperlinked logo on event website</li> <li>Logo display on screen and marketing collaterals at the workshop</li> <li>3 priority reservations at masterclasses</li> <li>1 social media posts</li> <li>Logo inclusion in email marketing</li> <li>Photo opportunity with masterclass educators</li> </ul>
		Awards - Packages
Presenting Sponsor (1 slot)	AED 75,000	<ul> <li>Hyperlinked logo on event website (awards page)</li> <li>Logo display on marketing collaterals at the awards evening</li> <li>Emcee mentions</li> <li>4 complimentary award passes</li> <li>4 social media posts</li> <li>Logo inclusion in email marketing</li> <li>Opportunity to present an award atleast in one category</li> </ul>
Associate Sponsor (1 slot)	AED 50,000	<ul> <li>Hyperlinked logo on event website (awards page)</li> <li>Logo display on marketing collaterals at the awards evening</li> <li>Emcee mentions</li> <li>2 complimentary award passes</li> <li>2 social media posts</li> <li>Logo inclusion in email marketing</li> </ul>

## Sponsorship Packages



Sponsorship Name	No. of Slots	Amounts (in AED)			
Conference- Primary Packages					
Presenting Sponsor	1	150,000			
Associate Sponsor	2	125,000			
Powered By Sponsor	3	100,000			
Platinum Sponsor	Multiple	60,000			
Gold Sponsor	Multiple	50,000			
Silver Sponsor	Multiple	35,000			
Conference	Conference- Secondary Packages				
Lunch Sponsor	1	20,000			
Coffee Sponsor	1	15,000			
Session Sponsor	1	15,000			

 $<sup>{}^{\</sup>star}\textit{Please note that the sponsorship slots will be offered based on availability and organisers' discretion}$ 

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### **Primary Packages**



Category & Benefits	Presenting Sponsor AED 150,000 Single Slot	Associate Sponsor AED 125,000 2 Slots	Powered By Sponsor AED 100,000 3 Slots	Platinum Sponsor AED 60,000 Multiple Slots	Gold Sponsor AED 50,000 Multiple Slots	Silver Sponsor AED 35,000 Multiple Slots
		P	RE EVENT			
Hyperlinked Logo on Website	Y	Y	Y	Y	Υ	Y
Social Media Promotion	6	5	4	3	2	1
Logo inclusion in email marketing	Υ	Υ	Υ	Y	Y	Y
Special Emailer Announcing Sponsorship	Υ	Y	-	-	-	-
		DUF	RING EVENT			
Name Coinage	XXX Presents Realty Confex 2023	Realty Confex in Association with XXX	-	-	-	-
Mention in the Welcome Remark	Y	Y	Y	-	-	-
Logo - Lanyards	Y	-	-	-	-	-
Logo - Name Badge	Y	Y	Υ	-	-	-
Logo - Speaker Podium	Y	Y	Υ	-	-	-
Exhibition Booth	Υ	Y	Υ	Y	Y	-
Logo - Stage Backdrop	Y	Y	Υ	Y	Y	Y
Logo - Registration Desk Backdrop	Υ	Υ	Υ	Y	Υ	Y
Brought To You By Mentions	Morning Session	Mid-Morning Session	Coffee Breaks	Afternoon Session	Evening Session	-
Ad in Conference Magazine	Back Cover	Double-Page (Priority 1)	Double-Page (Priority 2)	Single-Page (Priority 1)	Single-Page (Priority 2)	Half Page
Profile in Conference Magazine	Υ	Υ	Υ	Y	Υ	Y
Complimentary Conference Passes	10	8	7	6	4	2

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### **Secondary Packages**



Category	Pricing	Benefits
		Conference- Secondary Packages
Lunch Sponsor (1 slot)	AED 20,000	<ul> <li>Hyperlinked logo on event website</li> <li>Logo display on screen before and after lunch</li> <li>2 complimentary conference pass</li> <li>2 social media post</li> <li>Profile in conference magazine</li> <li>Logo inclusion in email marketing</li> </ul>
Coffee Sponsor (1 slot)	AED 15,000	<ul> <li>Hyperlinked logo on event website</li> <li>Logo display on screen before and after coffe break</li> <li>1 complimentary conference pass</li> <li>1 social media post</li> <li>Logo inclusion in email marketing</li> </ul>
Session Sponsor (1 Slot)	AED 15,000	<ul> <li>Hyperlinked logo on event website</li> <li>Logo display on screen before and after the particular session</li> <li>1 complimentary conference pass</li> <li>1 social media post</li> <li>Logo inclusion in email marketing</li> </ul>

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#### **SAVE THE DATE**

12-15 December, 2023 Mövenpick Grand Al Bustan Dubai, UAE

## We look forward to seeing you at World Realty Congress 2023

For know more

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**#WRC** 

